

Nexxtoil Book

The "gentle weapon" of prayer opens the heart and soul and gives voice to our deepest yearnings, while bringing us closer to God. The startling wisdom of Rebbe Nachman of Breslov will help you talk with God and enable you to hear your own voice as well.

Business Fundamentals are collections of Harvard Business School background materials, reflecting HBS courses and supplemented by self-study aids. This collection presents an overview of negotiation strategy and tactics. Each piece offers practical frameworks and useful advice for managing different aspects of negotiation, an essential managerial skill. As part of the Business Fundamentals series, this collection contains materials used in Harvard Business School's MBA and executive education programs. The collection includes the following items: "Negotiation Analysis: An Introduction" by Michael A. Wheeler; "Rethinking 'Preparation' in Negotiation" by Michael Watkins; "Dealmaking Essentials: Creating and Claiming Value for the Long Term" by James K. Sebenius; "Two Psychological Traps in Negotiation" by George Wu; "How to Frame a Message: The Art of Persuasion and Negotiation" by Lyle Sussman; "Errors in Social Judgment: Implications for Negotiation and Conflict Resolution, Part 1" by Robert J. Robinson; "Breakthrough Bargaining" by Deborah M. Kolb and Judith Williams; "Building Coalitions" by Herminia Ibarra; "Six Habits of Merely Effective Negotiators" by James K. Sebenius; and "Dynamic Negotiation: Seven Propositions About Complex Negotiations" by Michael Watkins.

Prior to the Nixon administration, environmental policy in the United States was rudimentary at best. Since then, it has evolved into one of the primary concerns of governmental policy from the federal to the local level. As scientific expertise on the environment rapidly developed, Americans became more aware of the growing environmental crisis that surrounded them. Practical solutions for mitigating various aspects of the crisis - air pollution, water pollution, chemical waste dumping, strip mining, and later global warming - became politically popular, and the government responded by gradually erecting a vast regulatory apparatus to address the issue. Today, politicians regard environmental policy as one of the most pressing issues they face. The Obama administration has identified the renewable energy sector as a key driver of economic growth, and Congress is in the process of passing a bill to reduce global warming that will be one of the most important environmental policy acts in decades. The Oxford Handbook of U.S. Environmental Policy will be a state-of-the-art work on all aspects of environmental policy in America. Over the past half century, America has been the world's leading emitter of global warming gases. However, environmental policy is not simply a national issue. It is a global issue, and the explosive growth of Asian countries like China and India mean that policy will have to be coordinated at the international level. The book will therefore focus not only on the U.S., but on the increasing importance of global policies and issues on American regulatory efforts. This is a topic that will only grow in importance in the coming years, and this will serve as an authoritative guide to any scholar interested in the issue.

Negotiation permeates every aspect of our lives, from our home to our work. Whether you consider yourself a novice or expert, there is always room to improve your negotiation performance. With easily replicable tools throughout, this book offers everything you need to know for an MBA in negotiation, but without the expense and time-consuming study. It will help you improve both your confidence and ability, and equip you with all the skills and tools needed for successful negotiation. Negotiation is more than buying and selling, more than winning and more than streetwise manipulation; it's creating a successful deal that will lead to a fruitful relationship with the other party. In this book, the author demonstrates how we can all become more effective negotiators in business, and our everyday lives, by combining theory with real-life examples and offering practical tips. At the end of each chapter, your knowledge will be tested and the learning reaffirmed to enable you to walk into any negotiation confidently. This book is essential reading to all students taking part in an MBA program, as well as anyone with an interest in negotiation. Whether you need help negotiating a new kitchen installation, a better salary or a multi-million-pound business deal, this book will give you the competitive edge to get there.

Combining insights in negotiation research with the tactics used by some of the world's leading business strategists, *Bargaining for Advantage* is a practical guide to becoming a more effective negotiator. Richard Shell explores the hidden psychology and patterns that govern every bargaining situation. Driven by stories about everything from hostage taking and high stakes business deals to everyday encounters, this work offers a step-by-step approach that draws on your own communication style to make you a skilful negotiator.

From the author of *Models Don't Eat Chocolate Cookies* comes a middle grade novel hailed by Linda Urban as "A perfect blend of laugh out loud funny and real-world heart." Elsie Wyatt wants to be an orchestra superstar, like her dad and grandfather. The first step? Get into a super-selective summer music camp. In order to qualify, Elsie must "expand her musical horizons" by joining her high school's marching band. Not only does this mean wearing a plumed hat and polyester pants, but it also means she can't play her own instrument, can't sit down, and can't seem to say the right thing to anyone...let alone Jake, the cute trumpet player she meets on the first day. Plus, everything she does seems to cause a disaster. Surviving marching band is going to be way harder than Elsie thought. For fans of funny, realistic, every-girl novels like Wendy Mass's *13 Gifts* and Lisa Greenwald's *My Life in Pink & Green*. "It has humor, heart, and a touch of romance that will provide ample fodder for booktalks."—School Library Journal "Marching-band kids everywhere will enjoy this believable celebration of a life-changing, musical rite of passage."—Kirkus

Whether you are selling a house, closing a business deal, settling a divorce, arbitrating a labor dispute, or trying to hammer out an international treaty, Howard Raiffa's new book will measurably improve your negotiating skills. Although it is a sophisticated self-help book—directed to the lawyer, labor arbitrator, business executive, college dean, diplomat—it is not cynical or Machiavellian: Raiffa emphasizes problems and situations where, with the kinds of skills he aims to develop, disputants can achieve results that are beneficial to all parties concerned. Indeed, he argues that the popular "zero-sum" way of thinking, according to which one side must lose if the other wins, often makes both sides worse off than they would be when bargaining for joint mutual gains. Using a vast array of specific cases and clear, helpful diagrams, Raiffa not only elucidates the step-by-step processes of negotiation but also translates this deeper understanding into practical guidelines for negotiators and "interveners." He examines the mechanics of negotiation in imaginative fashion, drawing on his extensive background in game theory and decision analysis, on his quarter-century of teaching nonspecialists in schools of business and public policy, on his personal experiences as director of an international institute dealing with East/West problems, and on the results of simulated negotiation exercises with hundreds of participants. There are popular books on the art of winning and scholarly books on the science of negotiation, but this is the first book to bridge the two currents. Shrewd, accessible, and engagingly written, it shows how a little analysis sprinkled with a touch of art can work to the advantage of any negotiator.

For years, academic thinking on negotiations and auctions has matured in different silos. Negotiation theory focused on deals between two parties, investigating psychological motivations and invoking ideas like 'best alternative to a negotiated agreement.' Auction theory, on the other hand, focused exclusively on situations where multiple bidders were involved and the highest bidder won. Harvard Business School professor Guhan Subramanian specializes in understanding how deals. As he studied deals in the news, observed deals as a participant and invited legendary dealmakers into his classroom, one commonality kept cropping up. Assets most often change hand not in a pure negotiation or a pure auction, but by a mechanism that freely combines elements from both schools of thought. Negotiators are 'fighting on two fronts' across the table, but also on the same side of the table with known, unknown, or possible competitors. In *Negotiauctions*, Subramanian provides a lively tour of both negotiation and auction theory, following those summaries with an in-depth look at his hybrid theory that includes strategies that readers can use in real life situations. Along the way Subramanian employs multiple case studies, from studio negotiations over a new season of the TV show *Frasier* to his own experience purchasing a car. Classroom tested in one of the world's

best business schools, Negotiauctions is an indispensable how-to guide for anyone involved in the sale of high-value assets.

The authors of *Women's Don't Ask* present an innovative approach to negotiation that explains how women can identify important goals, takes them step by step through the entire planning and preparation process, and offers strategic advice on the negotiation stage, with tips on managing emotions, confidence building, and an effective collaborative style. Reprint. 20,000 first printing. Winner of the 2011 George Orwell Award. One of *The Atlantic's* top psychology books of 2011. As human beings, we've always told stories: stories about who we are, where we come from, and where we're going. Now imagine that one of those stories is taking over the others, narrowing our diversity and creating a monoculture. Because of the rise of the economic story, six areas of your world - your work, your relationships with others and the environment, your community, your physical and spiritual health, your education, and your creativity - are changing, or have already changed, in subtle and not-so-subtle ways. And because how you think shapes how you act, the monoculture isn't just changing your mind - it's changing your life. In *Monoculture*, F.S. Michaels draws on extensive research and makes surprising connections among disciplines to take a big-picture look at how one story is changing everything. Her research and writing have been supported by the Social Sciences and Humanities Research Council of Canada, the Killam Trusts, and regional and municipal arts councils. Michaels has an MBA, and lives and writes in British Columbia.

This is the eBook version of the printed book. This Short Cut presents a sampling of custom functions that we've found useful, or that serve as good examples of functions in our day-to-day practice. The functions are broken into groups according to their purpose, much as FileMaker's calculation functions are. Please note that these functions are meant as examples—although the examples were not tested exhaustively, nor is this collection meant to be comprehensive. We hope you'll find some of them helpful directly, or that reading and analyzing others might provide a springboard for your own ideas. Table of Contents Number Calculations Date Calculations Text and Data Conversions Email Tools List Handlers Developer Tools System Constants Toolkit for Complex Data Structures Data API Within FileMaker Data Tree Using XML as a Data Structure Path-Based Selections The Functions

Brains before Beauty, that's Rachel Newberry's motto, especially when her quiet, orderly life is interrupted by international rock star, Jaydon Hawke. And true to her word, brains take center stage when she discovers Hawke has a lot more on his mind than beautiful music. Targeted by a madman, Rachel puts her trust in Hawke, a move that may cost both their lives.

The groundbreaking classic that explores how women can and should negotiate for parity in their workplaces, homes, and beyond. When Linda Babcock wanted to know why male graduate students were teaching their own courses while female students were always assigned as assistants, her dean said: "More men ask. The women just don't ask." Drawing on psychology, sociology, economics, and organizational behavior as well as dozens of interviews with men and women in different fields and at all stages in their careers, *Women Don't Ask* explores how our institutions, child-rearing practices, and implicit assumptions discourage women from asking for the opportunities and resources that they have earned and deserve—perpetuating inequalities that are fundamentally unfair and economically unsound. *Women Don't Ask* tells women how to ask, and why they should.

In this long awaited book, bestselling author Cohen offers a new--and humorous--look at the art and practice of negotiation in the 21st century.

Presents a guide on how to effectively search the Internet, covering such topics as search engines, directories, newsgroups, image resources, and reference resources.

"Collecting essays by fourteen expert contributors into a trans-oceanic celebration and critique, Mamadou Diouf and Ifeoma Kiddoe Nwankwo show how music, dance, and popular culture turn ways of remembering Africa into African ways of remembering. With a mix of Nuyorican, Cuban, Haitian, Kenyan, Senegalese, Trinidagonian, and Brazilian beats, *Rhythms of the Afro-Atlantic World* proves that the pleasures of poly-rhythm belong to the realm of the discursive as well as the sonic and the kinesthetic." ---Joseph Roach, Sterling Professor of Theater, Yale University "As necessary as it is brilliant, *Rhythms of the Afro-Atlantic World* dances across, beyond, and within the Black Atlantic Diaspora with the aplomb and skill befitting its editors and contributors." ---Mark Anthony Neal, author of *Soul Babies: Black Popular Culture and the Post-Soul Aesthetic* Along with linked modes of religiosity, music and dance have long occupied a central position in the ways in which Atlantic peoples have enacted, made sense of, and responded to their encounters with each other. This unique collection of essays connects nations from across the Atlantic---Senegal, Kenya, Trinidad, Cuba, Brazil, and the United States, among others---highlighting contemporary popular, folkloric, and religious music and dance. By tracking the continuous reframing, revision, and erasure of aural, oral, and corporeal traces, the contributors to *Rhythms of the Afro-Atlantic World* collectively argue that music and dance are the living evidence of a constant (re)composition and (re)mixing of local sounds and gestures. *Rhythms of the Afro-Atlantic World* distinguishes itself as a collection focusing on the circulation of cultural forms across the Atlantic world, tracing the paths trod by a range of music and dance forms within, across, or beyond the variety of locales that constitute the Atlantic world. The editors and contributors do so, however, without assuming that these paths have been either always in line with national, regional, or continental boundaries or always transnational, transgressive, and perfectly hybrid/syncretic. This collection seeks to reorient the discourse on cultural forms moving in the Atlantic world by being attentive to the specifics of the forms---their specific geneses, the specific uses to which they are put by their creators and consumers, and the specific ways in which they travel or churn in place. Mamadou Diouf is Leitner Family Professor of African Studies, Director of the Institute of African Studies, and Professor of History at Columbia University. Ifeoma Kiddoe Nwankwo is Associate Professor of English at Vanderbilt University. Jacket photograph by Elias Irizarry

Clever and quirky cross-stitch patterns that proudly show off your love for all things literary Inside *Book Riot's Lit Stitch*, you'll find a number of badass, bookish cross-stitch patterns. Some of these are for bookmarks, others are for wall decor, and still others can take on a whole host of finished outcomes. What they have in common is their literary bent—the patterns speak to all manner of literary-minded book lovers, who are happy to display their nerdier sides. And what better way than through your own cross-stitch art to hang on your wall, prop on your desk, or even gift to friends and family. And most, if not all, are beginner friendly and can be completed in a few hours—instant stitchification! So grab yourself some excellent embroidery floss, hoops, and needles, and pick out one or more of these great cross-stitch patterns for your next project.

Talkin' to Myself: Blues Lyrics, 1921-1942 is a compendium of lyrics by the great blues recording artists of the classic blues era. It includes over 2000 songs, transcribed directly from the original recordings, making it by far the most comprehensive and accurate collection of blues lyrics available.

When it comes drawing on enduring economic principles to explain current economic realities, there is no one readers trust more

than Paul Krugman. With his bestselling introductory textbook (now in a new edition) the Nobel laureate and New York Times columnist is proving to be equally effective in the classroom, with more and more instructors in all types of schools using Krugman's signature storytelling style to help them introduce the fundamental principles of economics to all kinds of students. Could you lose weight if you put \$20,000 at risk? Would you finally set up your billing software if it meant that your favorite charity would earn a new contribution? If you've ever tried to meet a goal and came up short, the problem may not have been that the goal was too difficult or that you lacked the discipline to succeed. From giving up cigarettes to increasing your productivity at work, you may simply have neglected to give yourself the proper incentives. In *Carrot and Sticks*, Ian Ayres, the New York Times bestselling author of *Super Crunchers*, applies the lessons learned from behavioral economics—the fascinating new science of rewards and punishments—to introduce readers to the concept of “commitment contracts”: an easy but high-powered strategy for setting and achieving goals already in use by successful companies and individuals across America. As co-founder of the website *stickK.com* (where people have entered into their own “commitment contracts” and collectively put more than \$3 million on the line), Ayres has developed contracts—including the one he honored with himself to lose more than twenty pounds in one year—that have already helped many find the best way to help themselves at work or home. Now he reveals the strategies that can give you the impetus to meet your personal and professional goals, including how to

- motivate your employees
- create a monthly budget
- set and meet deadlines
- improve your diet
- learn a foreign language
- finish a report or project you've been putting off
- clear your desk

Ayres shares engaging, often astounding, real-life stories that show the carrot-and-stick principle in action, from the compulsive sneezer who needed a “stick” (the potential loss of \$50 per week to a charity he didn't like) to those who need a carrot with their stick (the New York Times columnist who quit smoking by pledging a friend \$5,000 per smoke . . . if she would do the same for him). You'll learn why you might want to hire a “professional nagger” whom you'll do anything to avoid—no, your spouse won't do!—and how you can “hand-tie” your future self to accomplish what you want done now. You'll find out how a New Zealand ad exec successfully “sold his smoking addiction,” and why Zappos offered new employees \$2,000 to quit cigarettes. As fascinating as it is practical, as much about human behavior as about how to change it, *Carrots and Sticks* is sure to be one of the most talked-about books of the year.

When discussing being stuck in a “win-win vs. win-lose” debate, most negotiation books focus on face-to-face tactics. Yet, table tactics are only the “first dimension” of David A. Lax and James K. Sebenius' pathbreaking 3-D Negotiation (TM) approach, developed from their decades of doing deals and analyzing great dealmakers. Moves in their “second dimension”—deal design—systematically unlock economic and noneconomic value by creatively structuring agreements. But what sets the 3-D approach apart is its “third dimension”: setup. Before showing up at a bargaining session, 3-D Negotiators ensure that the right parties have been approached, in the right sequence, to address the right interests, under the right expectations, and facing the right consequences of walking away if there is no deal. This new arsenal of moves away from the table often has the greatest impact on the negotiated outcome. Packed with practical steps and cases, 3-D Negotiation demonstrates how superior setup moves plus insightful deal designs can enable you to reach remarkable agreements at the table, unattainable by standard tactics. Struggling artist Sheridan Harper never imagined she'd spend a sizzling night with Jared Quinn, the smoking-hot star quarterback of her local professional football team, the San Jose Hawks. And she's even more shocked when Jared's publicist makes her a proposition: a fake marriage to keep Jared out of the gossip mags. Being that close to Jared would be too tempting, so to protect her heart, she insists on secretly including a clause forbidding sex between them. Jared just wants to keep his starting QB job and keep it in San Jose. His reputation as a ladies' man has landed him in the headlines one too many times, but there's something about his kind, passionate new wife that tempts him beyond reason. Any sort of intimacy between them is completely forbidden, but as their bodies fall in deep, will their hearts follow suit? Each book in the *Game for It* series is **STANDALONE**: * *Game for Marriage* * *Game for Trouble* * *Game for Tonight*

Uses game theory to create a set of basic strategic principles for sports, politics, business, and personal life

In *Negotiating Rationally*, Max Bazerman and Margaret Neale explain how to avoid the pitfalls of irrationality and gain the upper hand in negotiations. For example, managers tend to be overconfident, to recklessly escalate previous commitments, and fail to consider the tactics of the other party. Drawing on their research, the authors show how we are prisoners of our own assumptions. They identify strategies to avoid these pitfalls in negotiating by concentrating on opponents' behavior and developing the ability to recognize individual limitations and biases. They explain how to think rationally about the choice of reaching an agreement versus reaching an impasse. A must read for business professionals.

Embrace and revel in the stories of the toughest cyclists of all time, told by The Velominati, originators of *The Rules*. Read and get ready to ride . . . In cycling, suffering brings glory: a rider's value can be judged by their results, but also by their panache and heroism. Prepared to be awed and inspired by Chris Froome riding on at the Tour de France with a broken wrist or Geraint Thomas finishing it with a broken pelvis. In *The Hardmen* the writers behind cycling superblog *Velominati.com* and *The Rules* will tell the stories and illuminate the myths of not just the greatest cyclists ever, but the toughest. From Eddy Merckx to Beryl Burton, and from Marianne Vos to Edwig Van Hooydonk, the book will lay bare the secrets of their extraordinary and inspirational endurance in the face of pain, danger and disaster. After all, suffering is one of the joys of being a cyclist. Embrace climbs, relish the descents, and get ready to harden up. . .

In this book, leading bioinformatics experts critically review the tools and web servers currently available. Each chapter provides a clear explanation of the use, purpose and future potential of the tools for a given application. Topics covered include the use of multiple alignment methods, analysis of expression data, structural genomics, proteing structure prediction, and much more. An essential book for all scientists working in genomics, proteomics and metabolomics.

Get the secrets of success in this bestseller that can change life for the better. Claiming that the world is a giant negotiating table, renowned negotiator Cohen teaches the art of negotiation with dozens of concrete examples.

Guidelines and Gamuts in Musculoskeletal Ultrasound edited by Rethy K. Chhem, M.D., Ph.D. and Etienne Cardinal, M.D. This practical guidebook provides an overview of the capability of musculoskeletal ultrasonography to assess disorders of the shoulder, elbow, wrist, hands, hip, knee, ankle, and foot. Each chapter provides a concise overview of anatomical structure, clinical indications, scanning techniques, and possible normal and abnormal findings. *Guidelines and Gamuts in Musculoskeletal Ultrasound* features a highly visual and easily accessible format that makes great use of tables, schematic diagrams, gamuts, and representative images. Individual chapters address such topics as: * Rotator and nonrotator cuff shoulder disorders * Disorders of the elbow, wrist, adult hip, knee, and ankle * Muscle and fascia * Bone * Soft tissue masses: an algorithmic approach * Soft tissue

masses in pediatrics. *Guidelines and Gamuts in Musculoskeletal Ultrasound* is an indispensable reference for radiologists and orthopedists and will also be of interest to rheumatologists, physical therapists, and physicians in sports medicine.

The X-Men are back in the cinema. Wolverine, Professor X, Cyclops, Jean Grey and the rest of the team return in X2, facing a new threat so dangerous that former enemy Magneto must join their ranks to defeat it.

From the author of *Lone Wolf* comes a paranormal romance about two lovers torn between ecstasy and savagery... Jace Warden is sent to the Shifertown in Austin to find a way to free all Shifters from their Collars. But pulling off the Collars can cause Shifters to go mad or kill them outright. In Austin, Jace meets Deni Rowe, a wolf Shifter with troubles of her own—she was deliberately run down in the road, and while her body has healed, she still has episodes of total memory loss during which she retreats into her pure animal self. Jace has never met anyone like Deni. Courageous and beautiful, she volunteers to help him test the Collar removal. And as Deni and Jace work together, they feel the mate bond begin. But can Jace help Deni believe she can heal enough to be anyone's true mate? This sixteen chapter novella includes a preview of the upcoming Shifters Unbound novel *Wild Wolf*.

The availability of clean, renewable power is without question going to be the defining challenge and goal of the 21st century, and wind will lead the way. Internationally acclaimed wind energy expert Paul Gipe is as soberly critical of past energy mistakes as he is convincingly optimistic about the future. The overwhelming challenge of transforming our world from one of fossil carbon to one of clean power seems daunting at best—and paralyzingly impractical at worst. *Wind Energy Basics* offers a solution. Wind power can realistically not only replace the lion's share of oil-, coal-, and naturalgas- fired electrical plants in the U.S., but also can add enough extra power capacity to allow for most of the cars in the nation to run on electricity. Gipe explains why such a startlingly straightforward solution is eminently doable and can be accomplished much sooner than previously thought—and will have the capacity to resuscitate small and regional economies. *Wind Energy Basics* offers a how-to for home-based wind applications, with advice on which wind turbines to choose and which to avoid. He guides wind-energy installers through considerations such as renewable investment strategies and gives cautionary tales of wind applications gone wrong. And for the activist, he suggests methods of prodding federal, state, and provincial governments to promote energy independence.

Paralyzing the Rider and the Horse is vomited by the Holy Ghost to enable the reader deal with stubborn pursuers. It enacts the drama of victory over satanic forces. With allusion to powerful events in the scripture and the use of practical, true life experiences, the author for the umpteenth time, maintains the fact that students in the school of spiritual warfare can always demonstrate the victory which Christ won on the cross. This book will lead you into the realm of uncommon victory.

[If only] Bran would stop acting weird....Probably he had a perfectly reasonable explanation for everything. I just couldn't imagine what it would be. When Britt's older brother, Bran, lands a summer job house-sitting for the Marquises, an elderly couple, it seems like a great opportunity. Britt and Bran have moved to Florida so their mother can finish college, and the house-sitting income will allow their mom to quit her job and take classes full-time. Having never lived in a real house before, Britt is thrilled. There's only one problem: Britt starts to suspect her family isn't supposed to be there. She's been noticing that Bran is acting weird and defensive -- he hides the Marquises' mail, won't let anyone touch the thermostat, and discourages Britt from meeting any of the neighbors. Determined to get to the bottom of things, Britt starts investigating and makes a startling discovery -- the Marquises aren't who Bran has led her and their mom to believe. So whose house are they staying in, and why has Bran brought them there? With unexpected twists and turns, award winner Margaret Peterson Haddix has again crafted a thriller that will grip readers until its stunning conclusion.

A compendium of best practices and implementation wisdom, *Pro BizTalk 2009* is a revision of the highly-successful and best-selling *Pro BizTalk 2006*. The book has been fully updated to cover developments in BizTalk 2009. You'll find chapters on topics such as developing WCF-compliant adapters using the WCF LOB adapter SDK, connecting BizTalk to IBM mainframe line-of-business applications and data using the Host Integration Server adapter, and riding the Enterprise Service Bus. All other chapters in the book have been updated to reflect developments in BizTalk 2009. *Pro BizTalk 2009* is based upon real feedback from BizTalk developers. It is written by recognized experts George Dunphy and Sergei Moukhniatski, backed by a team of top-notch co-authors. The book is a labor of love in which the authors share their experiences and expertise to teach you the art of creating a BizTalk solution using the right tools from the BizTalk 2009 toolbox. Fully updated to cover developments in BizTalk 2009 *Focuses on the art of creating a BizTalk solution by helping readers choose the right tool from the BizTalk toolbox for the task at hand Based upon the real-life experience of authors with many years of practice implementing BizTalk solutions for large enterprises*

Life for Treacherous Freeman and Baby Love has been one nightmare after the next. After their joint escape from a Virginia mental institution they swiftly added a series of crimes, murders and armed robberies to their resumes of law evasion. These actions soon start to catch up with them, making them top of Virginia's most wanted list. Relatedly, retired Ex-Chief Andre Randle has made a full recovery from his near death experience. Now, the only thing he can think about is taking down the young couple that is responsible.

The inside account of a financial meltdown that reshaped Wall Street In 1983, Lew Glucksman, then co-CEO of the heralded investment bank Lehman Brothers, demanded the resignation of chairman Pete Peterson, with whom he had long argued over how to manage the company. Shockingly, Peterson, who had taken charge a decade earlier and led Lehman from near collapse to record profits, agreed to step down. In this meticulously researched volume, Ken Auletta details the turmoil, infighting, and power struggles that brought about Peterson's departure and the eventual sale of one of Wall Street's oldest and most prestigious firms. Set against the backdrop of the 1980s stock exchange, where hotshot young traders made and lost millions in a single afternoon, the story of Lehman's fall is a suspenseful battle of wills between bankers, traders, and executives motivated by greed, envy, and ego. Auletta, who conducted hundreds of hours of interviews and was granted access to private company records, has crafted a thorough, enduring, and engaging account of pivotal events that continued to influence this storied financial institution until its ultimate demise in 2008.

These are the true stories of thirty missing women/wives/moms who are also missing justice When a wife goes missing, her husband is often the prime suspect in her disappearance. But what happens when she is never found? In some of these cases, the husband was found guilty of murder, without a body. *Missing Wives, Missing Lives* focuses on unique cases in which the wife has never been found and the undying efforts of her family as they continue the painful search to bring her home. The book covers decades old cases, such as Jeanette Zapata, who has been missing since 1976, to more recent and widely known cases, such as Stacy Peterson, who has been missing since 2007. Keeping these women's stories alive may be the key to solving the mystery and bringing them home to their family. JJ Slate's debut book depicts thirty shocking true stories of wives that have mysteriously vanished, presumably at the hands of her husband. Countless cases like these have played out under the public spotlight, and many of them have been solved after the wife's remains have eventually been found. But some of these women remain missing years later, denying the families their right to bury their loved one. Many of these families continue the gruesome search for the remains of their daughter, granddaughter, sister, aunt, or mother years, even decades, later. **MISSING BUT NEVER FORGOTTEN: Name and Date Missing** Jeanette "Jean" Zapata - (October 11, 1976) Kathleen Durst - (January 31, 1982) Ruth Homberg - (November 4, 1983) Annette Craver Vail - (October 22, 1984) Gail Katz-Bierenbaum- (July 7, 1985) Marlene McDonald -

(December 13, 1986) Shirley Gibbs Russell - (March 4, 1989) Maria Guadalupe "Lupe" Montano - (July 7, 1990) Alice Hummel - (October 6, 1990) Ann Mineko Racz - (April 22, 1991) Rachel Aquino Thomas - (September 12, 1991) Betty "Fran" Gladden-Smith - (September 28, 1991) Rhonda Kay - (November 6, 1992) Janet March - (August 15, 1996) Kimberly Green-Medina - (October 29, 1996) Patty Vaughan - (December 25, 1996) Arlene Fraser - (April 28, 1998) Beth Kutz - (July 27, 2000) Michele Harris - (September 11, 2001) 9-11 Kathy Stobaugh - (December 29, 2004) Everilda "Evie" Watson - (July 13, 2006) Lihau Cao Ekaireb - (October 26, 2006) Lisa Stebic - (April 30, 2007) Stacy Peterson - (October 28, 2007) Rosa Margarita Lisowski - (March 24, 2008) Dawn Viens - (October 18, 2009) Susan Cox Powell - (December 6, 2009) Venus Stewart - (April 26, 2010) Lori "Woody" Blaylock - (October 28, 2010) Alethea Taylor - (January 19, 2012) "A riveting read that paints a vivid picture of disappearing wives whose lives converge toward what the reader knows is a horrifying conclusion. Well researched and written." -Crime Magazine "A compendium of some of the most notorious cases where women have disappeared. Too many husbands are literally getting away with murder. We must remember that many of these women were moms as well. The subject of this book is fraught with emotions for the reader. Thousands of women and girls are missing and every day more and more simply vanish. We need more books like this for public awareness. Congratulations to the author on this her debut book. Highly recommended." -Missing Justice Gender Advocacy "Captivating concise research and comprehensive facts, Slate's debut book will intrigue most all readers, not just true crime." -Publisher's Weekly

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